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The Network Marketing Advisor

A Momentum Marketing International, Inc. Publication for AD CLUB Members
Volume IV Issue II

**hot
tips,
news,
notes,
stories
& more!**

A MAN THAT LOVES LIFE & CARES ABOUT OTHERS



**Dick Helgeland, WA,
Presidential Diamond
AD CLUB Member**

"The 3 keys to my achieving Presidential Diamond Standing, and my near term focus to achieve International Diamond are the reliable and consistent results I experience by using The AD CLUB as my lead source; the downline support provided by Professional Networkers, and the Transfer Factor "Flagship" products of 4Life."

Due to the growing credibility of network marketing, the industry is attracting a higher level of skilled entrepreneurs. An example of this is Dick Helgeland of Seattle, Washington.

Dick's seven-year network marketing career has established him as a leader in the industry. Prior to entering network marketing, he had distinguished himself in several careers. Upon graduating from the School of Business at the University of Washington, he became an officer in the United States Navy. During his military career he was offered employment as a civilian agent in the Naval Intelligence. His naval experience included assignments in aviation and that of a Lieutenant Commander in Naval Intelligence.

After leaving the intelligence industry, he quickly moved up the corporate ladder of success, which included being a liaison for the Boeing Company up to Congressional Investigators (GAO). He also achieved success in the areas of contract management and negotiation with Fortune 500 Companies such as Honeywell and Alliant Techsystems. Dick was nationally recognized in that career path, and achieved the stature of Certified Contract Manager and the ultimate recognition in that industry of FELLOW. He was elected 4 times, sequentially, to the National Board of Directors of the 25,000 member Contract Management Association. Both UCLA and the University of Washington invited Dick to be a staff member teaching communication related courses. And to this day, Dick is still on the University of Washington Advisory Board.

According to Dick, "Entering the network marketing industry has been one of the most fulfilling experiences of my professional career. I have met so many wonderful people through networking, and it is so nice to be rewarded for helping other people feel better and improve their lives." He is personally sponsored into 4Life Research by Mike Akins, the President of Professional Networkers. Dick is delighted to be working this on a full-time basis, and feels very fortunate to be in such a prominent position within the Professional Networkers organization. His sponsor, Mike Akins, was recognized by the Cutting Edge Magazine, to be among the top 50 network marketers in the world. Dick easily recognizes the significant benefits of being in a company having the combined leadership and wisdom of Mike Akins, David Lisonbee, the CEO of 4Life, and Greg Martin, or 4Life President (former President of ShapeRite). When combining the benefits of our leadership, with our flagship Transfer Factor products, Dick feels it would be difficult to experience anything but success in our 4Life Research opportunity.

Dick is a Presidential Diamond in 4Life, and was presented the highest award within Professional Networkers for "Excellence in Downline Support" during calendar years 1999 and 2000. He is also the first non-staff member of Professional Networkers, in their 24-year history, to conduct network marketing training calls on a national basis for their organization.

Dick has a very caring attitude, so it is not surprising that over the years he has volunteered and shared a considerable amount of time with a large crisis clinic; two hospitals hospices and a man to man visitation program in a Seattle State prison. He is also a member of a Community Accountability Board, under the jurisdiction of the Superior Court of the State of Washington. That organization is a specialized type court that hears juvenile cases assigned to it by the Prosecuting Attorney.

On the fun side of Dick's life, he has experienced many adventures, just a few of which are hot air balloon piloting, downhill skiing, scuba diving, deep sea fishing, snow-shoeing, horseback riding, fly-fishing, etc. He does care about others, and enjoys life and loves to share. Dick is now searching for a few serious networkers to expand his marketing foundation. He states, "In working together with the full-time staff at Professional Networkers, I believe that I can offer new distributors the best support and training in the industry. The timing could be better." You can visit Dick Helgeland's website at www.pro-networkers.com/76941.html or contact him at (425) 486-6657. He is also available at his e-mail address at helgeland@peoplepc.com